

The logo for Willans, featuring a teal square on the left and the word "willans" in white lowercase letters on a dark blue background to the right.

willans

Willans LLP | solicitors

Intelligent legal advice from people who
take good care of you and your business

A GUIDE TO OUR BUSINESS AND
PERSONAL LEGAL SERVICES



www.willans.co.uk



“ Having worked with Willans for the duration of my own career journey into running a multi-million pound business, I am confident that I can rely on the firm and their specialist teams to advise in any area of commercial challenge. It is clear that Willans both values and looks after its client relationships, offering sound advice on a face-to-face basis, to help educate and grow knowledge. ”

WHY WILLANS SOLICITORS

A personal touch, delivered by some of the best legal brains around

At Willans, our approach is a truly personal one. You will always know who you are dealing with and you will have access to them over the phone or by email when you need them. You can also rest assured that all our work is handled by hands-on, experienced lawyers.

In fact, our firm is renowned for our distinctive mix of top-quality lawyers, delivering outstanding advice that has been highly rated in national legal guides, Chambers and the Legal 500. This expertise is not confined to just one department or sector, either.

You will benefit from the guidance of leading practitioners working across our commercial and our personal services. We have a wealth of experience working with organisations within a wide range of sectors, including charities, manufacturing, leisure, renewable energy, technology and agriculture.

Together, all this helps us to deliver the service you deserve and the outcome you're happy with.

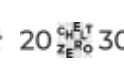
- Straight forward and practical advice that's easily understood and clear
- Expert guidance for local, national and overseas clients
- Partner-led approach so you always receive an outstanding level of advice
- Capable partners for complex cases and contentious matters
- We advise multiple generations of business-owning and farming families

Contact us today –
we're ready to help

+44 (0)1242 514000

law@willans.co.uk

www.willans.co.uk



OUR BUSINESS LEGAL SERVICES

Solid support to help your business at every stage of its life

No matter what type of business you have, you will inevitably need legal support at some point during its life to help it grow and evolve.

When that time comes, our business legal team are on your side. We'll answer your questions, alleviate your concerns, and provide clear, robust guidance to leave you confident in the direction to take.

Our approach is to communicate clearly and openly with you at every stage; building a relationship that you can depend on, no matter where your business takes you.



“*I can't think of what they could do better. They're very proactive, engaged and involved.*”
CHAMBERS

How we can help

CORPORATE

Clear, sound and dependable advice on a wide range of corporate issues: sales, mergers and acquisitions, starting a business, business funding and investments, business reorganisations, company law advice, succession planning, and business ownership agreements.

COMMERCIAL

Meticulous, bespoke and reliable advice when drafting a broad spectrum of commercial contracts. From protecting cash flow to safeguarding intellectual property, managing relationships with suppliers, agencies and referrers, data protection – the list goes on!

RETAIL ESTATE

Responsive, outstanding expertise for developers, investors, landlords, tenants, charities, banks and other financial institutions on a huge range of property and construction issues: acquisitions and sales, leases, property finance, disputes, land development, plot sales.

AGRICULTURE & RURAL AFFAIRS

Realistic, practical solutions from a team that understands rural issues: buying and selling, options and promotion agreements, agricultural tenancies, renewables, partnerships and business structures, employment.

EMPLOYMENT & BUSINESS IMMIGRATION

Innovative and smart approach for employment law matters, including those which are sensitive and complex: employment disputes, redundancies and transfers, difficult employees, fixed price employer support, business immigration. We can also provide businesses with dedicated HR support through Willans HR.

LITIGATION & DISPUTE RESOLUTION

Capable partners for when you or your business faces a dispute: company and partnership disputes, property litigation, contractual disputes, intellectual property disputes, professional negligence disputes and debt recovery. We also have accredited mediators within our specialist team.

Contact our specialist business lawyers

+44 (0)1242 514000

✉ law@willans.co.uk

🌐 www.willans.co.uk

CASE STUDIES

Here are some of the clients we help

Our depth of experience is not confined to just one sector, which is why a diverse range of businesses consistently choose us as their legal advisors.



SANDERSON

Sanderson is a thriving £0.5 billion experienced and well-established recruitment partner to multi-nationals, household names and SMEs.

“Willans were efficient and helpful when working with our business. We continue to benefit from their advice.”

MARTIN GRIFFITHS, CHAIRMAN



The Chartered
Governance
Institute

THE CHARTERED GOVERNANCE INSTITUTE

The Chartered Governance Institute is a division of the global professional body for governance which provides qualifications, training and guidance to members and governance professionals all over the world.

“Willans’ expertise in employment law and membership matters has been invaluable since the firm first undertook work for us six years ago. Their commercial property team has also been a godsend, guiding us through a recent rent review process with great professionalism and ease. Their knowledge of the London commercial rental market is second to none and has made the whole process both speedy and seamless.”

SIMON OSBORNE, CHIEF EXECUTIVE



COMMERCIAL GROUP

Bucking industry trends since its inception, Commercial is the largest independently owned office services group in the UK with an annual turnover of around £70 million.

“We find Willans excellent in all aspects – easy to speak to, with in-depth knowledge and sound experience. They are one of my first ports of call when we need lawyers.”

ARTHUR HINDMARCH, CO-FOUNDER AND CHAIRMAN



TECNICAS REUNIDAS

TÉCNICAS REUNIDAS UK LTD

Técnicas Reunidas group ranks among the top three oil and gas engineering and construction companies in Europe and among the top 10 in the world.

“I contact about 100 law firms worldwide each year and you are undoubtedly on the top tier... all of the team at Willans have impressive qualities – they’re fully customer orientated and provide solutions which are both technically perfect and also practical.”

PABLO GALLEGO DE LA FUENTE, COMPANY SECRETARY



BAMBOO TECHNOLOGY GROUP

Bamboo Technology Group Ltd is a leading business to business connectivity, technology and managed service provider.

“Having worked with Willans for the duration of my own career journey into running a multi-million pound business, I am confident that I can rely on the firm and their specialist teams to advise in any area of commercial challenge. It is clear that Willans both values and looks after its client relationships, offering sound advice on a face to face basis, to help educate and grow knowledge.”

LORRIN WHITE, MANAGING DIRECTOR



JOEDAN GROUP

Joedan is a nationally renowned company and is one of the UK’s top 5 suppliers of aluminium-related products.

“I have always been able to rely on the sound advice and services provided from Willans on both a personal and professional level. I have consistently found any member of the Willans team to back up the promise and values of the company, leading to a great deal of trust and comfort in working together.”

JOSEPH PURCARO, MANAGING DIRECTOR

OUR PERSONAL LEGAL SERVICES

Sensible, practical legal guidance that's easy to understand and eases your worries

If there is one thing you want from a lawyer when it comes to your personal matters, it's to be communicated with and listened to at all times. You also need the legal advice you receive to be of the highest quality, from people with experience.

We work with you, guiding you with dependable, solutions-focused legal support and advice. For complex contentious and non-contentious personal issues, we provide clarity and specialist knowledge to help you achieve the outcome you want. For day-to-day legal matters, you can also be sure you're in very good hands - we respond and act quickly, to move things forward successfully.

This transparent approach has kept generations of families coming back to Willans.

“Willans LLP is 'excellent in all aspects: almost immediate response times, with in-depth knowledge and experience'.”
LEGAL 500



How we can help

FAMILY, RELATIONSHIPS & DIVORCE

Legal guidance from highly experienced lawyers on all aspects of family law, for clients including high-net-worth individuals and those in the public eye. We can help with divorce and separation including financial remedy, children, and pre-nuptial and civil partnership agreements, no matter how complex.

PROPERTY

Proactive, responsive advice for individuals, developers and farmers: buying and selling residential property, buy to lets, freeholds, enfranchisement claims, lease extension, re-mortgaging, transferring a share of property, property development, plot sales, and buying or selling rural property or land.

LITIGATION & DISPUTE RESOLUTION

Pragmatic, professional guidance when personal matters become contentious: residential tenant and landlord disputes, professional negligence claims, contractual disputes, property disagreements, building disputes and inheritance and trust disputes.

WILLS, TRUSTS & PROBATE

Practical and sensitive support to help you plan your own future, or to handle the affairs of someone else. Whatever stage of life you're at, turn to us for: wills, powers of attorney, asset protection and trusts, probate, inheritance and trust disputes, protecting your business interests, matters relating to the elderly and vulnerable.

EMPLOYMENT LAW

Workable solutions and clear guidance if you're working for an LLP, multinational, family business, or working for yourself: shareholder, partnership and LLP disputes, employment contracts, unfair and wrongful dismissal, discrimination, maternity and paternity rights, executive severances.

Contact our experienced, personable lawyers

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CLIENT TESTIMONIALS

Over 98% of our clients would recommend us to others*

“ Outstanding throughout, 100% extremely impressed with the service throughout; faultless. ”

“ I very much appreciate all the help your staff gave me in the sale of my property and will recommend your services to friends and family. ”

“ After previous totally unsatisfactory experience with another solicitor it is very reassuring to have such good relations with Willans and we are grateful for all the help and advice received since “signing on” with you last year. ”

“ Professionalism with a human touch – well done! ”

“ Thank you so much for your advice and support! You went above and beyond and were so proactive, making what could have been a really stressful time an absolute breeze. ”

“ Incredibly professional, always on hand to help and made the whole process seamless end to end! ”

“ This is the third time that I have used Willans for legal services and have found them to be excellent on each occasion. ”

“ Thank you very much for all your hard work on this. You have made it a seamless and stress-free process and we both really appreciate everything you have done. We won't hesitate to use your services again in future and will be more than happy to recommend you to family and friends too. ”

“ I am very happy working with Willans – they get the real essence of a client relationship. Advice is always top notch. Not afraid to listen and debate other views. It took no time to build up a significant level of trust and mutual respect. Their transparency on billing and value for money was excellent, as indicated above. I would have no hesitation in recommending Willans. Someone is always available. ”



“ We have never experienced anything but the highest professional standards and efficiency when dealing with Willans. ”

*Based on clients surveyed every month over the past 10 years.

CONTACT US

When you want the
best outcome, you
need the best people



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 Willans LLP, solicitors

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KNOWLEDGE HUB

Visit our Knowledge Hub for the latest legal updates,
news, events & training: www.willans.co.uk/knowledge